

Williams Electrical Mechanical Group, Inc.

BRITTANY DANIELLE WILLIAMS

EDUCATION

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| HARVARD BUSINESS SCHOOL Masters of Business Administration | Boston, Massachusetts Expected May 2018 |
| UNIVERSITY OF VIRGINIA Bachelor of Science, Systems and Information Engineering, Minor: Business | Charlottesville, Virginia Aug-06 – May-10 |

PROFESSIONAL EXPERIENCE

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| WILLIAMS ELECTRICAL MECHANICAL GROUP Vice President of Strategic Risk Management Project Cost Control Management and Corporate Controller | Port Chester, New York Jan-15 – Present |
| GOLDMAN SACHS INTERNATIONAL Credit Risk Management & Ratings Advisory, Associate | London, United Kingdom Aug-14 – Present |
| <ul style="list-style-type: none">• Monitor the firm's global credit exposure of over 150 consumer retail, industrial and real estate corporate clients• Evaluate a counterparty's ability to finance operations and pay obligations through analysis of cash flows, leverage capacity and liquidity position, ultimately resulting in low loss given default in total portfolio• Advise clients on rating agency theory, produce rating agency presentations and strategize on techniques to best optimize rating outcomes, improve debt syndication prospects & lower cost of debt for clients• Served as lead credit associate for over EUR 4bn in transactions, including GAGFAH EUR 1.9bn CMBS Securitization, EUR 650m Sandro and Maje acquisition by KKR and GBP 935m Vue Cinemas acquisition by OMERS Private Equity• Constructed a model to simulate Standard & Poor's Corporate Rating Criteria & reduced the overall corporate rating assessment completion time by 90%• Facilitated multiple live training sessions for the global credit team across London, Hong Kong, New York & Tokyo to teach teams how to use the newly constructed Excel model and significantly reduce rating assessment time | |
| Credit Risk Management & Ratings Advisory, Senior Analyst | Dec-12 – Aug-14 |
| <ul style="list-style-type: none">• Monitored the firm's global credit exposure of over 75 consumer retail and real estate corporate clients• Devised a model to calculate agency fees for transactions, resulting in an efficiency gain of 75%• Exhibited strong performance resulting in departmental recognition as the sole early Associate promote in 2014 | |
| CITIGROUP Credit Risk Management, Analyst | New York, New York Jul-10 – Dec-12 |
| <ul style="list-style-type: none">• Managed a loan portfolio of 20 clients in the Technology, Media and Telecom industries to reduce the firm's exposure to counterparty default risk• Conducted a counterparty exposure stress test of Citi's \$10bn Global Media Portfolio to identify high level sensitivities to market factors and minimize Citi's Profit and Loss impact in stressed scenarios | |

LEADERSHIP & INTERESTS

Williams Electrical Mechanical Group, Inc.

- **Management Leadership for Tomorrow (MLT)**, MBA Prep Fellow **Mar-15 – Present**
- **Forte Foundation MBA Launch Program**, MBA Launcher **Jan-15 – Present**
- **Junior League of London (JLL)**, Community Volunteer **Jan-15 – Present**
 - Volunteer 5 hours a month at community centers & food pantries across inner city London
 - 1 of 5 members who planned & hosted an annual poverty awareness campaign which raised £25,000 for JLL
- **iMentor**, College Prep Mentor **Sept-11 – Present**
- **Delta Sigma Theta Sorority Inc.**, Kappa Rho Chapter Member **Apr-10 – Present**
- **Interests:** Traveled to over 15 European countries over the past three years, Participated in a two week Safari in South Africa and toured through historical South West Township (SoWeTo) on bike, Enjoy running, cycling & wine tasting